



**International Training Program on the
World Bank's New Procurement Framework
(November 28 - Dec 09, 2016)**

**Indian Institute of Management-Lucknow
NOIDA Campus**

[Link to the Program Website](#)

The World Bank has introduced New Procurement Framework (NPF) with effect from July 1, 2016 which brings many significant changes in procurement procedures to be used in projects financed by the Bank. In collaboration with the World Bank, the Indian Institute of Management, Lucknow (IIM-L), one of the most prestigious management education institutions in South Asia, invites nominations for the first training program on NPF from Borrowers, Implementing Agencies, Suppliers, Contractors and Consultants. Training will be held at Noida Campus (National Capital Region) of IIM-L, adjacent to New Delhi (25 km from New Delhi Airport). The training program is being coordinated by the Procurement Observatory (Uttar Pradesh) which is South Asia's first procurement observatory (<http://www.procurementobservatoryup.com/>). Faculty to conduct this training program has been drawn from the World Bank and IIM-L.

TRAINING VENUE

Indian Institute of Management - Lucknow, NOIDA Campus

No. B-1, Sector-62, Institutional Area, Noida, Uttar Pradesh 201307

Help Desk: (+91) 8090011861 email : info@procurementobservatoryup.com

TRAINING SCHEDULE

Week One (28th November to 2nd December 2016)	
Day 1 (FN)	Welcome, administrative arrangements, self-introduction by participants, Introduction to World Bank and IIML, Project cycle in Bank financed projects
Day 1 (AN)	Main features of Procurement Regulations for Borrowers
Day 2 – Day 3	Preparing Project Procurement Strategy for Development (PPSD) with a case study
Day 4 – Day 5	Main features of various Procurement Methods available under NPF
Week Two (5th December 2016 to 9th Dec 2016)	
Day 1 (FN)	Introduction to Contract Act and Arbitration Act
Day 1 (AN)	e-Procurement and procurement performance assessment/benchmarking
Day 2 (FN)	Systematic Tracking of Exchanges in Procurement (STEP) – new documentation management system, Complaint Management and Red

	Flags in Procurement
Day 2 (AN)	Procurement of Civil Works (including main features of bidding documents) with case study
Day 3	Procurement of Civil Works (including main features of bidding documents) with case study – Continued
Day 4	Procurement of Goods (including main features of bidding documents) with case study
Day 5 (up to AN coffee break)	Procurement of Consultancy Services (including main features of bidding documents) with case study
Day 5 (from AN coffee break)	Certificate distribution and closure (jointly by IIM-L and World Bank)

Training will be delivered in English. The Participants are expected to have working knowledge of English. Weekends are free during which the participants can explore rich heritage and fabulous markets of National Capital Region of Delhi.

TRAINING FEE

Indian residents : INR 130,000 plus applicable taxes (15% Service Tax)

Foreign participants : USD 3000 plus applicable taxes (15% Service Tax)

The fee includes tuition, course material and use of the Institute's Library, Computer Center and other infrastructural facilities, etc. The fee is payable in advance either by Demand Draft drawn in favour of Indian Institute of Management Lucknow and payable at Lucknow or by Bank Wire Transfer (ECS) to A/c No. 07231450000294 of IIM Lucknow with HDFC Bank, A R Centre, Dr. B N Verma Road, Opp. Gulmohar Hotel, Aminabad, Lucknow 226018 (IFSC code HDFC0000723 SWIFT CODE : HDFCINBB). In case of ECS, the remitter may inform us the UTR number and date of transaction at mdpoffice@iiml.ac.in and mdpfin@iiml.ac.in along with name of the participant, name of the organization and name of programme.

Limited accommodation is available on campus. These modest accommodation including meals can be booked (not included in fee) by paying additional INR 1500 per day (Indian residents) or USD 25 per day (Foreign participants) plus applicable taxes (15% service tax). Participants also have option to stay in nearby hotels on direct payment basis. Participants are expected to arrive a day before and may leave after the completion of program.

	Residential	Non Residential
Indian residents	INR 166750	INR 149500
Foreign participants	USD 3737	USD 3450

DISCOUNTS

Early Bird Discount : Nominations received upto 30 days before the programme date along with the programme fee will be entitled to an early bird discount of 10%.

Group Discount: A group discount of 10% on programme fee is admissible provided an organization nominates a minimum 3 or more of its executives for the programme. Organizations sponsoring minimum 3 or more executives for the programme may avail both the discounts subject to a maximum discount of 20% provided the nominations along with the programme fee is received at our end 30 days before the programme date.

REGISTRATION

The registration form (appended in the next page) duly filled in along with the requisite nomination fee should reach us at least 21 days before the commencement date of the programme. In the event of cancellation of nomination by the sponsoring authority, only 50 per cent of the fee would be refunded provided we receive such information at least 15 days before the commencement of the programme. However, the nominating organization could recommend change(s) in the nominee(s). A confirmation of nomination letter/mail will be sent to nominees after the due date. Nominees/organizations are requested to make travel plans only after receiving the confirmation of nomination(s).



INDIAN INSTITUTE MANAGEMENT LUCKNOW
Management Development Programme
NOMINATION FORM

Name of the programme: International Training Program on the World Bank's New Procurement Framework

Duration, date and venue: 10 Days (November 28 - Dec 09, 2016) Indian Institute of Management - Lucknow, NOIDA Campus, No. B-1, Sector-62, Institutional Area, Noida, Uttar Pradesh 201307

Name of the Participant:

Name of the Organization:

Address of the Organization:

Phone (O):

(R):

Mobile:

Fax:

E-mail:

Participant's present area of responsibility: Procurement/Marketing/HRD/Materials/F&A/MIS/ R&D/Project Management/General Management/Production/ Operations/ Other (Please Specify)

(Signature of the Participant)

Payment Details: Find enclosed Demand Draft/UTR No. _____ dated: _____ for INR/ USD _____

towards RESIDENTIAL / NON RESIDENTIAL program fee drawn in favour of "Indian Institute of Management Lucknow" payable at "Lucknow". In Case of NEFT/RTGS transfer, please email UTR No. & Date to mdpoffice@iiml.ac.in; mdpfin@iiml.ac.in

Beneficiary	Indian Institute of Management Lucknow
Saving Bank Account No.	07231450000294
Bank Name	HDFC Bank Limited
Bank Address	AR Centre, DR. B.N Verma Road Opposite Gulmohar Hotel, Lucknow- 226018
Bank Branch	Aminabad Branch
IFSC Code	HDFC 0000723
SWIFT CODE	HDFCINBB

Date: _____ (Signature and Seal of Sponsoring Authority)

To be mailed to: Programme Manager - MDP

Manthan, Indian Institute of Management
Prabandh Nagar, IIM Road, Lucknow- 226013 (UP)
Phones: 0522-6696282, 6696288, 6696284, 6696285
Fax: (0522)- 2734026, 2734025
Email: mdpoffice@iiml.ac.in or mdp@iiml.ac.in
Website: www.iiml.ac.in